



COMMUNITY
SAILING
NEW ORLEANS

2020 Annual Report





BOARD OF DIRECTORS

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FROM THE EXECUTIVE DIRECTOR

I believe, like many others, that this past year will be one I often reflect upon. It was an unimaginable scenario to begin my first year as the Executive Director. As we launched programs over the summer and fall of 2020, we kept our core value of safety at the forefront of all of our operations. Every measure was taken to ensure that everyone who visited the lakefront campus was safe and healthy amidst the COVID-19 pandemic. Families were able to enjoy sailing about on Lake Pontchartrain on the community's fleet of boats through Access Passes, small group outdoor chalk talks were hosted regularly over the summer evenings, and CSNOI piloted the first year of the Crew to Captain Program, a maritime career development course. We are proud of what we were able to accomplish this past year in such challenging times.

With vaccines becoming readily available, the tides begin to turn, and it's time to look towards the bright future ahead. Our programming calendar grows day by day, affording everyone in the Greater New Orleans area the opportunity to sail. But CSNOI provides people much more than the ability to go sail on Lake Pontchartrain.

Children are given experiences that will shape their character and help them become positive role models in the community. CSNOI uses sailing as a vehicle to teach students concepts such as STEM education and professional development. These programs are not just recreational courses; they are designed to teach soft and technical skills to help children build better lives for themselves. We are dedicated to ensure that every child who wishes to join us at the sailing center has that opportunity.

It is the cornerstone of our foundation to make the lake accessible to all. This year we look forward to beginning our Adaptive Sailing programs, which will allow individuals of all abilities to sail. The entire sailing center and fleet have been purposely designed and actively modified to accommodate a wide range of disabilities.

What drives us is to provide everyone the chance to enjoy what we love so much and to ensure that all are given an equal opportunity to enjoy the precious resource of Lake Pontchartrain. CSNOI is building an inclusive community welcoming people from all walks of life, a place where new friendships can be built over a common bond.

I am excited for what is to come in this following year, the new friends we will make, the cherished memories we will create and making a community a better place.

All the best,

Mission

Our Mission is to positively impact lives by providing accessible educational and recreational opportunities on Lake Pontchartrain for people of all ages, backgrounds, and abilities.

VISION

CSNOI shall enhance the Greater New Orleans community by utilizing the sport of sailing as a platform to develop independence and self-confidence, improve communication, foster teamwork and acquire deep respect for the marine environment.

VALUES

Inclusiveness

CSNOI believes everyone should have access to the waters of Lake Pontchartrain regardless of age, background or ability.

Safety

CSNOI actively pursues safety as the highest priority in all activities and programs.

Stewardship

CSNOI builds connections between students, the greater community, and a sustainable natural environment.

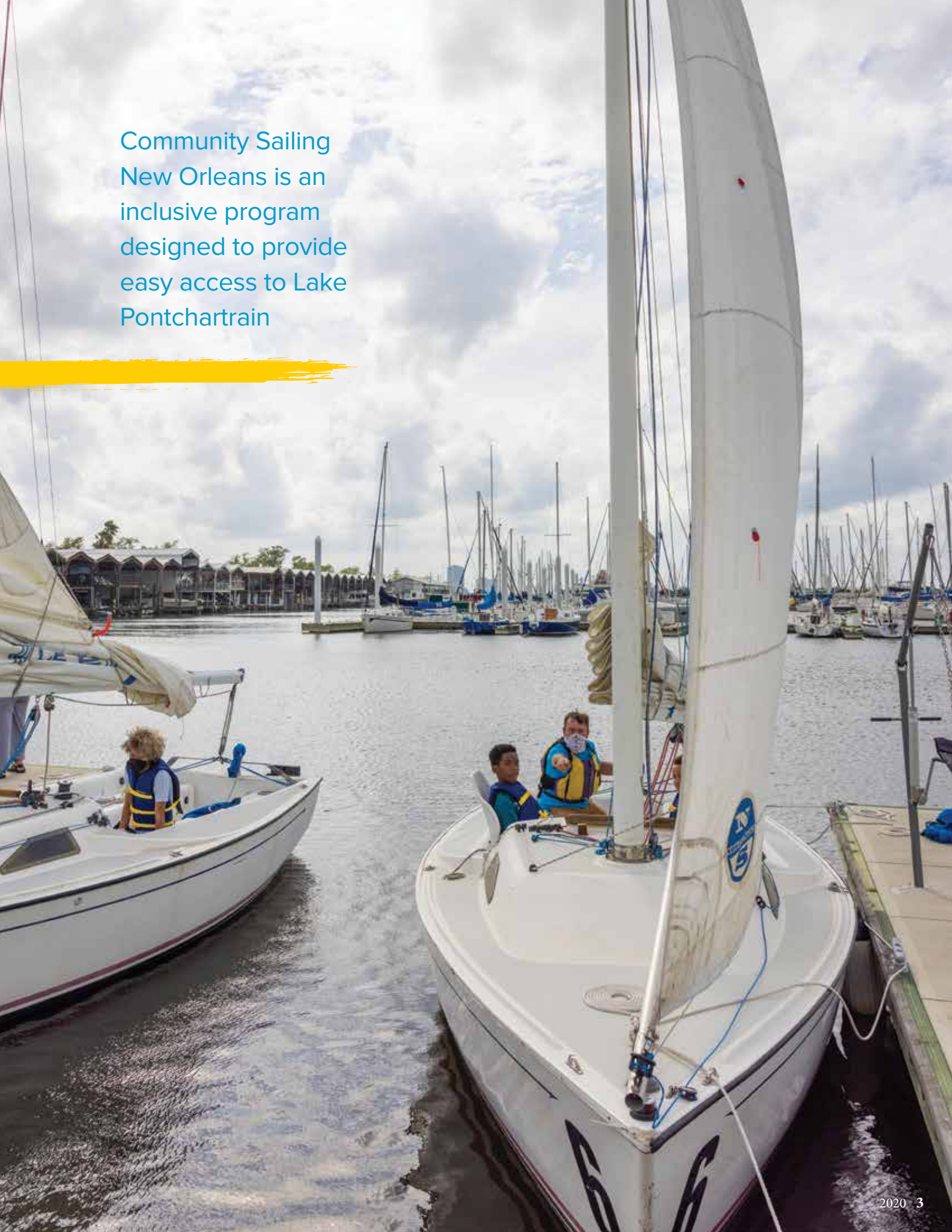
Experiential Learning

CSNOI engages students through inquiry-based learning and delivers dynamic STEM and environmental education.

Collaboration

CSNOI seeks to complement existing resources available in the community and collaborate with local agencies and partners to increase impact.

Community Sailing
New Orleans is an
inclusive program
designed to provide
easy access to Lake
Pontchartrain





ABOUT CSNOI

Community Sailing New Orleans is part of a growing network of community sailing centers across the country. Starting in 1946 and accelerating in numbers over the last two decades, there are now over 400 community sailing centers identified by US Sailing and 35 accredited to national standards by US Sailing. These public access facilities are almost universally run by non-profits and fully open to and for the benefit of the public.

Patterned after highly sustainable models and best practices adopted from successful programs in other cities, CSNOI is bringing its high impact, low-cost programs to New Orleans. CSNOI invests in the future of our city by building on the diversity and distinctive cultures that make us unique and unite us through the sport of sailing. Sailing together creates a greater understanding of our similarities and an appreciation of our differences, keeps us safer in times of disaster, promotes confidence in our young people and opens minds to new possibilities.

Community Sailing New Orleans occupies a half-acre site, leased for 65 years from the City's Municipal Yacht Harbor Management Corporation. It includes 54 (soon to be 60) boats, floating docks, and a hoist. The forefront of designing the facility was to ensure it was accessible to everyone. All ramps are ADA compliant, the finger piers were widened for wheelchair accessibility, and transfer equipment has been installed into the docks. Seven of the keelboats were specially designed for sailors with disabilities, ensuring there was a boat for everyone.

Structured to serve more than 2,300 individuals annually in the Greater New Orleans area, CSNOI makes Lake Pontchartrain and its environmental characteristics accessible to all. CSNOI has programming for everyone with a special focus on youth, individuals with disabilities, veterans and anyone facing economic barriers to sailing. In collaboration with local community partners, CSNOI has developed programs that develop increased independence, improved communication, rehabilitation support and additional workforce readiness skills including focus, goal-setting skills, problem solving and conflict resolution abilities.

OUR Programs

Community Access

This is everyone's Community Sailing Center! All community members are able to purchase affordable passes to access the fleet to go sailing. CSNOI offers open-enrollment courses for youth and adults throughout the year ensuring sailing on Lake Ponchartrain is available to everyone in our community.

Adaptive Sailing

Adaptive sailing provides accessible programming for everyone by creating an inclusive environment where people of all abilities and their families are welcome. The CSNOI fleet is purposely designed and actively modified to accommodate all ranges of physical and developmental abilities.

STEM in Sailing

STEM in sailing offers students a platform for active learning. Utilizing science and sailing curricula, students develop an appreciation of the natural world and improve their scientific and mathematical understanding of sailing while increasing their comfort with the local marine environment. Critical thinking skills are enhanced as students work through real-world challenges.

Youth Development

CSNOI is a supportive learning environment that nurtures leadership, teamwork, communication skills and confidence. A variety of programs are offered for youth who have never been exposed to boating and want to safely go outside of their comfort zone and develop new life skills. Our youth programs also include STEM education and workforce readiness curricula.

Veteran Programs

In partnership with Veteran groups and associations, Community Sailing New Orleans affords sailing as a therapeutic outlet and a pathway of reintegration into the community for the men and women who have served, improving both physical and mental health.

Crew to Captain

This 3-year maritime career development program inspires students to complete high school and identify potential pathways to careers in the local maritime industry. In addition to academics, students develop transferable job skills, connect with mentors and build resumes. Upon successful completion of the program, students are eligible for paid part-time internships.

Women in the Wind & Girls Rock the Boat

In an all-female environment, girls and women experience empowerment with progressive skill-building. Women in the Wind and Girls Rock the Boat give women of all ages an equal footing in the sport of sailing. Clinics help build confidence in sailing skills while cultivating positive female role models in the sport.

College Sailing

Community Sailing New Orleans is proud to be the home of Tulane Sailing. The team has seen phenomenal progress over the past few years and is nationally ranked in both co-ed and women's divisions. Programs are being pursued actively with other area universities.

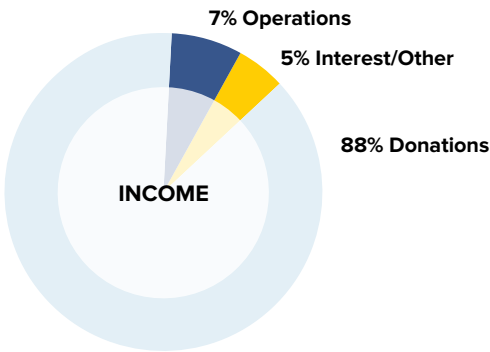


Nationally, community sailing programs include the highest diversity of students in the sport of sailing

FINANCIALS

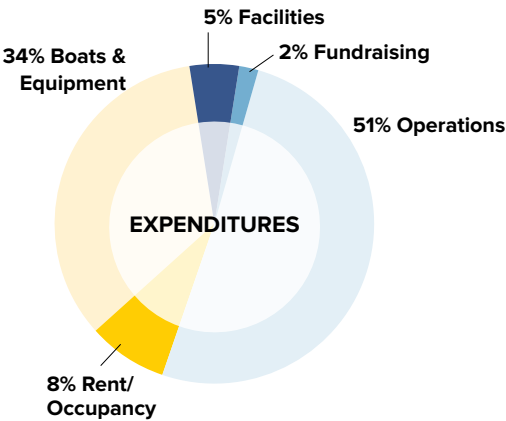
2020 INCOME

Donations	88%	\$324,695
Operations	7%	\$ 25,439
Interest/Other	5%	\$ 16,953
TOTAL	100%	\$ 367,087

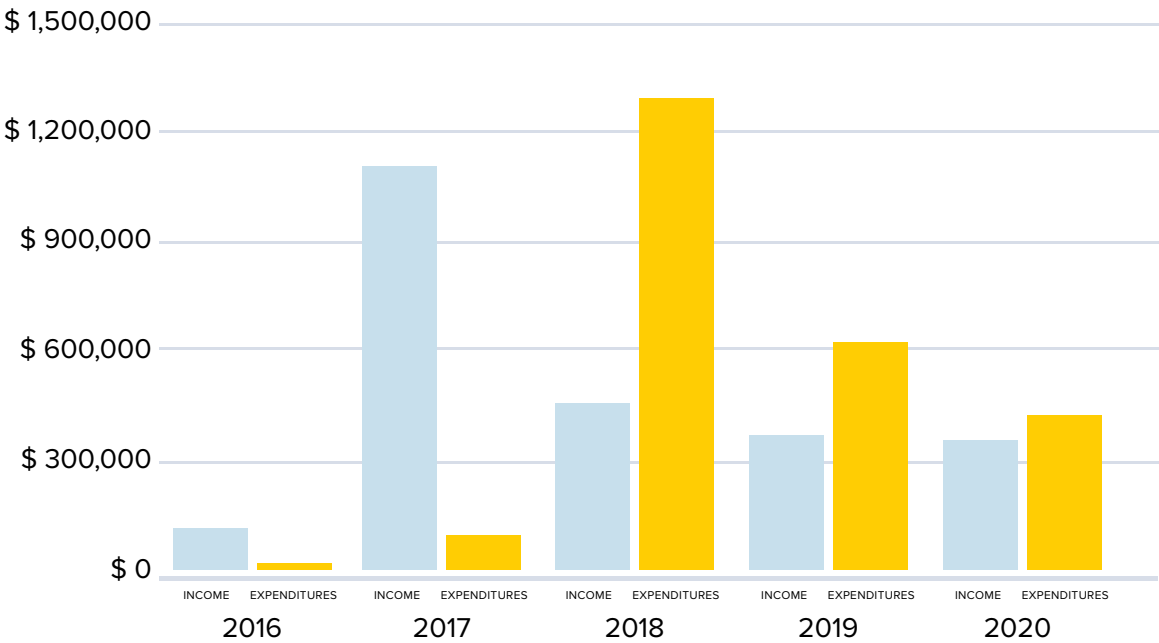


2020 EXPENDITURES

Facilities	5%	\$ 22,930
Boats & Equipment	34%	\$ 147,936
Rent/Occupancy	8%	\$ 35,316
Operations	51%	\$ 224,112
Fundraising	2%	\$ 6,150
TOTAL	100%	\$ 436,444



2016 - 2020 INCOME | EXPENDITURES*



*2016 Cash Basis • 2017 - 2020 Accrual Basis

LeGlue & Company, CPAs, L.L.C.

April 2, 2021

Board of Trustees
Community Sailing New Orleans, Inc.

Independent Accountants' Review Report

We have reviewed the accompanying financial statements of Community Sailing New Orleans, Inc. (a not-for-profit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Community Sailing New Orleans, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Respectfully submitted,



LeGlue & Company, CPAs, L.L.C.

2850 Energy Center • 1100 Poydras Street • New Orleans, Louisiana 70163-2850
Telephone 504/586-0581 • Fax 504/561-5040
Member of American Institute of Certified Public Accountants and
Society of Louisiana Certified Public Accountants

NAVIGATORS *Circle*

Navigation is key to success on the water, whether racing or simply getting from point A to point B. Navigation also holds great importance when setting a course for success on shore. As Community Sailing New Orleans embarks on its course, we are supported by annual gifts of significance that demonstrate a strong commitment to our mission. The importance of these gifts has inspired the board of directors to create the Navigators Circle to honor and express our appreciation for those who provide critical support. The members of this group, who make annual gifts of \$1,500 and above, help to ensure a bright future for the CSNOI.

Robert and Libby Alexander
Family Fund

Baptist Community Ministries

Alvin Baumer/Crystal Hot Sauce

Allen Borne

Guy and Pam Brierre

Larry and Amy Closs

John and Leslie Dane

Glenn and Kim Darden

Gulf Coast Bank & Trust

Peter Gambel

Whit and Maureen Huguley

Mary Lynn Hyde and
Dr. Steven Smith Rossi

Robert and Jennifer Kottler

Anne Teague Landis and
Cuyler Boad

Greg Lucas

John and Mamsie Manard

Arthur and Lynn Mann

Robert Merrick

Tim and Regina Molony

Stanton and Lori Murray/
The Murray Foundation

Stephen and Pattie Murray

Gray and Mary Kay Parker/
Booth-Bicker Foundation

Corky and Kay Potts

Miles and Mary Beth Reidy

Julian and Cheryl Richards/
Richards Foundation

Warner Tureaud

West Marine Blue Future Fund

Guy and Dale Williams

William and Alice Wright

There are over
400 established
community sailing
centers nationally



COMMUNITY SAILING SPONSORS

We extend our overwhelming gratitude and appreciation for many generous donors, sponsors, supporters, and volunteers who contributed to CSNOI. Every investment, gift, and hour of time we received significantly increased our ability to open our doors to the community in the Summer of 2020. Thank you.

Azby Fund



Booth-Bricker Fund

Borne Law Firm

Burglass &
Tankersley

Crystal Hot Sauce



Ella West Freeman
Foundation



HENDERSON HUTTER GROUP
WEALTH PLANNING ADVISORS



The Dan Lucas
Memorial Fund

Mathes Brierre
ARCHITECTS



GUSTAF W. McILHENNY
FOUNDATION
GRADUATE • EDUCATION • EDUCATION • PERSON

The Murray
Foundation



phelps

FRF
Richards Family Foundation



Vogt Construction, Inc

COMMUNITY PARTNERS

A fundamental cornerstone of the CSNOI's work is developing community partnerships.
As we work together, we will all grow and the community wins.



Thank you!

2020 Annual Report



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Follow us!



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nolacommunitysailing.org

101 North Roadway, New Orleans, Louisiana 70124

504-233-3292

info@nolacommunitysailing.org