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COMMUNITY
SAILING
NEW ORLEANS

The Libby and Robert Alexander Community Sailing Center

ANNUAL REPORT



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FROM THE EXECUTIVE DIRECTOR

Dear Friends,

When I reflect upon 2021, a roller-coaster of emotions emerges. The Covid-19 Pandemic continued to have significant societal and economic impacts. It seemed as if we were in store for a repeat of 2020. Yet, spring and the vaccine brought hope. With the world slowly returning to a better place, Community Sailing New Orleans was safely turning into what we envisioned the program to be. Spring and summer brought great joy as the lakefront campus came to life and boats were filled with new sailors.

As fall approached, incredible momentum was building and CSNOI was entering into a busy season booked with programming. Unfortunately, we were then faced with a devastating hurricane. Just a matter of weeks after summer camp concluded and the day before we began the fall sailing season, Hurricane Ida, a category four storm swept across Southeast Louisiana leaving a devastating path. CSNOI went to work to protect the community's fleet and facility as a small but mighty army of volunteers came out to batten down the hatches, pack up the boats, and tow them to safety. We were relieved to see the fleet and campus intact when we returned. Our community still had a long road to recovery, but staff and volunteers worked diligently, and people returned to the lakefront campus to sail in less than a month after the storm.

Despite these events, what comes to the forefront of my reflections of 2021 are the jubilant thoughts of helping people leave the world's woes behind onshore while enjoying sailing on Lake Pontchartrain. I think of the Warrior Sailing Program joining us last spring to host a three-day clinic for 21 wounded and ill veterans. What stands out in memory is the laughter, banter, and camaraderie in the room by the event's closing. My mind revisits the wonderful summer camp season CSNOI had and how young students from all backgrounds and neighborhoods of New Orleans came together through sailing. I remember children using the STEM concepts they learned in the fall after-school sailing program to design 3D printed boats and watching with pride as they set sail. I am reminiscent of the smiling faces, compassionate people, and friendships that have been created here at Community Sailing New Orleans.

These thoughts bring me great confidence in the fantastic things to come in 2022. Community Sailing New Orleans is growing in many capacities. Program offerings are increasing, and partner group collaborations are expanding, bringing more and more people out to the lakefront. In 2022, CSNOI welcomed aboard Khari Parrish as the Operations Director. Khari's energetic presence and unique skill set will be incredible assets as CSNOI continues to flourish. Community Sailing New Orleans is also excited to announce that a capital campaign has launched to construct a permanent building with offices, multipurpose rooms, and workshops equipped with technology.

Every remarkable milestone that CSNOI has achieved and all people the program has helped is because of the fantastic supporters of the program. Thank you to the Board of Directors, staff, volunteers, donors, and participants who make this project true to its mission of building a more inclusive sailing community.

Mission

CSNOI shall positively impact lives by providing accessible educational opportunities and the promotion of health on Lake Pontchartrain for all in the population of the region regardless of age, background, and abilities, including, as a core mission, serving the low and moderate income and minority communities in metro New Orleans by providing access to a community asset that has been historically inaccessible to those large segments of the population.

VISION

CSNOI shall enhance the Greater New Orleans community by utilizing the sport of sailing as a platform to develop independence and self-confidence, improve communication, foster teamwork and acquire deep respect for the marine environment.

VALUES

Inclusiveness

CSNOI believes everyone should have access to the waters of Lake Pontchartrain regardless of age, background or ability.

Safety

CSNOI actively pursues safety as the highest priority in all activities and programs.

Stewardship

CSNOI builds connections between students, the greater community, and a sustainable natural environment.

Experiential Learning

CSNOI engages students through inquiry-based learning and delivers dynamic STEM and environmental education.

Collaboration

CSNOI seeks to complement existing resources available in the community and collaborate with local agencies and partners to increase impact.



Team

SELDEN



Community Sailing





Impact

425

INDIVIDUALS ENROLLED
IN CSNOI PROGRAMS
IN 2021

5,782
HOURS

OF PROGRAMMING

12 LOCAL
ORGANIZATIONS

PARTNERED with CSNOI to
provide programs. Those organizations
include nonprofits, schools, and
medical centers.

1,237
VOLUNTEER
HOURS

GIVEN in support
of CSNOI.

About Us

Community Sailing New Orleans is part of a growing network of community sailing centers across the country. Starting in 1946 and accelerating in numbers over the last two decades, there are now over 400 community sailing centers identified by US Sailing and 42 accredited to national standards by US Sailing including CSNOI. These public access facilities are almost universally run by non-profits and fully open to and for the benefit of the public

Patterned after highly sustainable models and best practices adopted from successful programs in other cities, CSNOI is bringing its high impact, low-cost programs to New Orleans. CSNOI invests in the future of our city by building on the diversity and distinctive cultures that make us unique and unite us through the sport of sailing. Sailing together creates a greater understanding of our similarities and an appreciation of our differences, keeps us safer in times of disaster, promotes confidence in our young people and opens minds to new possibilities.

Community Sailing New Orleans occupies a half-acre site, leased for 65 years from the City's Municipal Yacht Harbor Management Corporation. It includes 54 (soon to be 60) boats, floating docks, and a hoist. The forefront of designing the facility was to ensure it was accessible to everyone. All ramps are ADA compliant, the finger piers were widened for wheelchair accessibility, and transfer equipment has been installed into the docks. Seven of the keelboats were specially designed for sailors with disabilities, ensuring there was a boat for everyone.

Structured to serve more than 2,300 individuals annually in the Greater New Orleans area, CSNOI makes Lake Pontchartrain and its environmental characteristics accessible to all. CSNOI has programming for everyone with a special focus on youth, individuals with disabilities, veterans and anyone facing economic barriers to sailing. In collaboration with local community partners, CSNOI has developed programs that develop increased independence, improved communication, rehabilitation support and additional workforce readiness skills including focus, goal-setting skills, problem solving and conflict resolution abilities.

2,300
PEOPLE
WE AIM TO SERVE
ANNUALLY
in the future.

195
YOUTH
PARTICIPATED
in CSNOI programs.

66
MILITARY
VETERANS
ATTENDED
sailing clinics.

97
YOUTH
ATTENDED programs
free of charge by scholarships,
grants, or payment by a
partner group.

73
FEMALE
SAILORS
PARTICIPATED in
Women in the
Wind Sailing Clinics.



Programs

Community Access

This is everyone's Community Sailing Center! All community members are able to purchase affordable passes to access the fleet to go sailing. CSNOI offers open-enrollment courses for youth and adults throughout the year ensuring sailing on Lake Ponchartrain is available to everyone in our community.

Adaptive Sailing

Adaptive sailing provides accessible programming for everyone by creating an inclusive environment where people of all abilities and their families are welcome. The CSNOI fleet is purposely designed and actively modified to accommodate all ranges of physical and developmental abilities.

STEM in Sailing

STEM in sailing offers students a platform for active learning. Utilizing science and sailing curricula, students develop an appreciation of the natural world and improve their scientific and mathematical understanding of sailing while increasing their comfort with the local marine environment. Critical thinking skills are enhanced as students work through real-world challenges.

Youth Development

CSNOI is a supportive learning environment that nurtures leadership, teamwork, communication skills and confidence. A variety of programs are offered for youth who have never been exposed to boating and want to safely go outside of their comfort zone and develop new life skills. Our youth programs also include STEM education and workforce readiness curricula.

“To move past your injuries you have to keep looking for things to do. Keep active. Try to find a community of people.”

— Veteran Christopher Billmyer



“I loved learning the science behind what we were doing on the water and what actually made our boats go.”

— STEM Student Jonathan



Veteran Programs

In partnership with Veteran groups and associations, Community Sailing New Orleans affords sailing as a therapeutic outlet and a pathway of reintegration into the community for the men and women who have served, improving both physical and mental health.

Crew to Captain

This 3-year maritime career development program inspires students to complete high school and identify potential pathways to careers in the local maritime industry. In addition to academics, students develop transferable job skills, connect with mentors and build resumes. Upon successful completion of the program, students are eligible for paid part-time internships.

Women in the Wind & Girls Rock the Boat

In an all-female environment, girls and women experience empowerment with progressive skill-building. Women in the Wind and Girls Rock the Boat give women of all ages an equal footing in the sport of sailing. Clinics help build confidence in sailing skills while cultivating positive female role models in the sport.

College Sailing

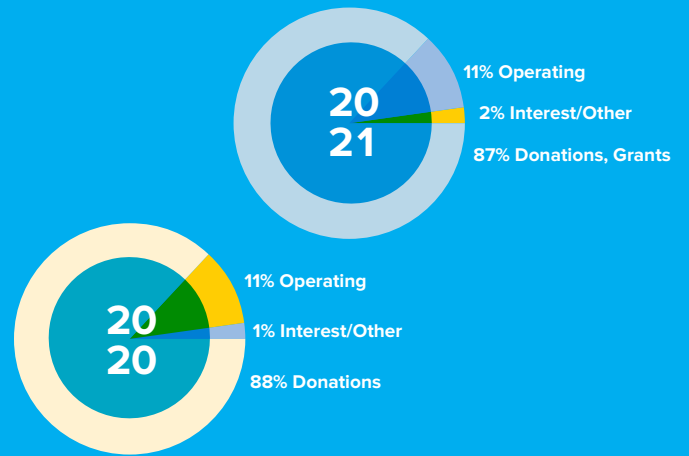
CSNOI is proud to be the home of Tulane Sailing. The team has seen phenomenal progress of the past few years and in 2022 won the ICSA Open Dinghy National Championship on Lake Pontchartrain! Programs are being actively pursued with other area universities.



FINANCIALS

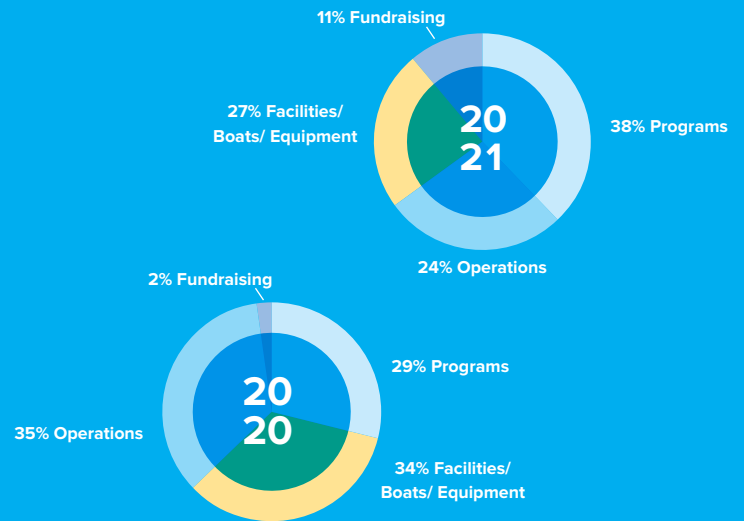
INCOME

	2021		2020	
DONATIONS, GRANTS	932,750	87%	324,695	88%
OPERATING	120,196	11%	39,439	11%
INTEREST/OTHER	19,658	2%	2,953	1%
TOTAL	1,072,604	100%	367,087	100%

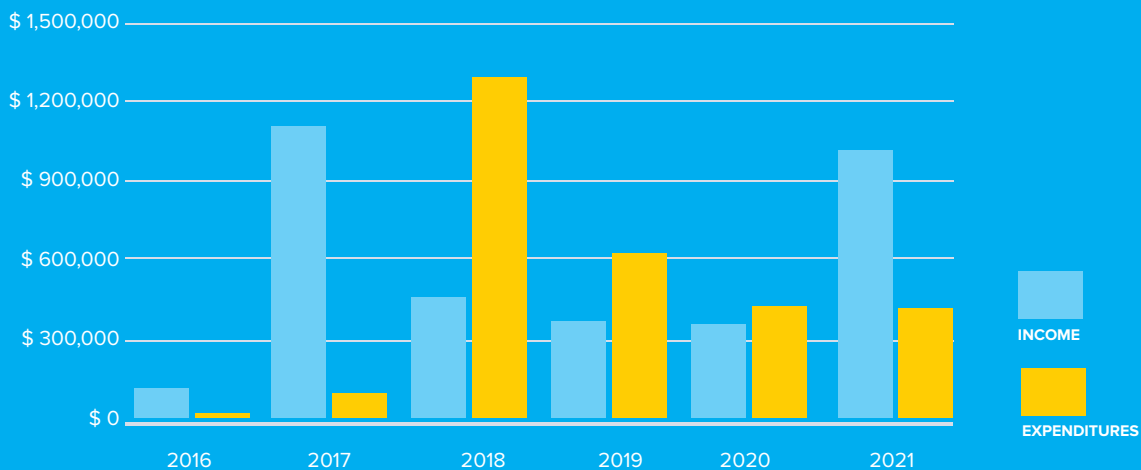


EXPENDITURES

	2021		2020	
PROGRAMS	184,216	38%	117,260	29%
FACILITIES, BOATS AND EQUIPMENT	127,645	27%	135,907	34%
OPERATIONS	115,652	24%	142,167	35%
FUNDRAISING	53,734	11%	6,150	2%
TOTAL	481,247	100%	401,484	100%



2016 - 2021 INCOME | EXPENDITURES*



*2016 Cash Basis • 2017 - 2021 Accrual Basis

LeGlue & Company, CPAs, L.L.C.

May 20, 2022

Board of Trustees
Community Sailing New Orleans, Inc.

Independent Auditors' Report

Opinion

We have audited the financial statements of Community Sailing New Orleans, Inc., which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Community Sailing New Orleans, Inc. as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Community Sailing New Orleans, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter

The 2020 financial statements were reviewed by us and our report thereon, dated April 2, 2021, stated we were not aware of any material modifications that should be made to these statements for them to be in accordance with accounting principles generally accepted in the United States of America. A review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements as a whole.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

3030 Energy Center • 1100 Poydras Street • New Orleans, Louisiana 70163-2818
Telephone 504/566-0031 • Fax 504/561-0040
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Society of Louisiana Certified Public Accountants

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Community Sailing New Orleans, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued or when applicable, one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Community Sailing New Orleans, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Community Sailing New Orleans, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Respectfully submitted,

LeGlue & Company, CPAs, L.L.C.

Navigator's Circle

Navigation is key to success on the water, whether racing or simply getting from point A to point B. Navigation also holds great importance when setting a course for success on shore. As Community Sailing New Orleans embarks on its course, we are supported by annual gifts of significance that demonstrate a strong commitment to our mission. The importance of these gifts has inspired the board of directors to create the Navigators Circle to honor and express our appreciation for those who provide critical support. The members of this group, who make annual gifts of \$1,500 and above, help to ensure a bright future for the CSNOI.

Nan Alessandra

Libby & Robert Alexander

Azby Fund

Ballen Family Fund

Baptist Community Ministries

Allen Borne

Stephen Bourdow

Guy & Pam Brierre

Lynne Burkart

Larry Closs

Community Foundation SC County (Blue Future)

Cox Communications – Cox Southeast

Glenn & Kim Darden

Richard Deichmann

Mont Echols

Emily's Bloomin' Youth Fund

Catherine & Peter Freeman

Ella West Freeman Foundation

Peter Gambel

GPOA Foundation

Gulf Coast Bank & Trust Company

Harper Family/Mitchiner-Gittinger Family Foundation

Whit & Maureen Huguley

Jeffery & Andrea Huseman

Mary Lynn Hyde & Dr. Steven Smith Rossi

JP Morgan Chase

Bob & Jenny Kottler

Rob & Tracy Kraus

Elizabeth & Jim Landis/Landis Family Foundation

Louisiana Healthcare Connections

Greg Lucas/Dan Lucas Memorial Fund

Gustaf W. McIlhenny Foundation

John & Mamsie Manard

Robert Merrick

Tim & Regina Molony

Stanton & Lori Murray/The Murray Foundation

Corky Potts

Barry Radell

Miles & Mary Beth Reidy

RosaMary Foundation

Sarracenia Foundation

Oscar J. Tolmas Charitable Trust

US Sailing

Guy & Dale Williams

Bill & Alice Wright

Robert E. Zetzmann Foundation





Community Partners

A fundamental cornerstone of the CSNOI's work is developing community partnerships. As we work together, we will all grow and the community wins.



Let's Be Bigger



Community Sailing Sponsors

Every investment, gift, and hour of time we received allowed CSNOI to significantly increase our capacity to make sailing more accessible and inclusive.

Thank you!

Azby Fund



Booth-Bricker Fund

Borne Law Firm

Carole B. & Kenneth J. Boudreaux Foundation



Ella West Freeman Foundation

Emily's Bloomin' Youth Fund



GULF COAST BANK & Trust Company

The Dan Lucas Memorial Fund

GPOA Foundation



Harper Family & Mitchiner-Gittinger Foundations



JPMORGAN CHASE & CO.



Mathes Brierre ARCHITECTS



phelps



RosaMary Foundation

Sarracenia Foundation



Vogt Construction, Inc.





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nolacommunitysailing.org

101 North Roadway, New Orleans, Louisiana 70124

504-233-3292

info@nolacommunitysailing.org